# **Overview of AirMed International**

AirMed International is one of the leading air medical transport companies in the world, with over 20,000 total missions completed and counting. AirMed offers unparalleled medical care and private bedside-to-bedside transportation on a worldwide basis and boasts some of the most advanced aircraft and experienced medical crews in the industry. Chosen as a preferred operator for top executives, many of the leading hospitals around the globe (e.g. Mayo Clinic), as well as a contracted carrier for the U.S. Department of Defense, AirMed operates its own fleet of fully customized and permanently configured jets.

AirMed provides services worldwide from multiple bases strategically located across the globe.









# **Membership with AirMed International**

A membership with AirMed International is all about peace of mind. Members of AirMed International know that if they're ever hospitalized away from home, they have a medically equipped private jet that will fire its engines up, come pick them up anywhere in the world, and bring them to their hospital of choice – whether that's in their hometown, or somewhere else they'd prefer to be taken – all at no cost to them.

### How it works:

Membership is funded annually or monthly, and in return the employer and employee gain the peace of mind knowing that a fleet of private medical jets is on call for them 24/7/365 should they ever need it. If they're ever hospitalized more than 150 miles from home, one call into our 24/7 Communications and Logistics center triggers a seamlessly coordinated process to dispatch our aircraft and medical crew to wherever they're needed around the world, with no out of pocket costs beyond the membership fee.

### Who this is relevant for:

AirMed memberships are ideally suited to anyone who travels domestically or internationally. Among our member ranks we count those who frequently travel for work, government officials on overseas business, retirees exploring the world or visiting family in other parts of the country, etc. The reality of the healthcare system is that quality of care varies materially from country to country, city to city, and hospital to hospital. Our members want the peace of mind to know that they and their loved ones can be assured to be treated in the location and institution of their choice, no matter where they happen to be when a healthcare issue arises.

#### What does this cost:

For non-members, a private medical jet flight would typically cost \$30,000-\$50,000 for a domestic flight in the US, or \$120,000+ for an international flight. The beauty of membership is that instead of incurring these substantial costs, our members pay a flat annual fee in advance, and in return, if they ever need our private jet services, there is absolutely no out-of-pocket cost to them. For an individual at retail, an AirMed membership costs \$265 per year (or \$385 to cover an entire family). The annual price of membership can be reduced further if multiple memberships are purchased or if membership is purchased for a pool of individuals/lives. As an example, we have preferred pricing arrangements for employee populations in excess of 1,000 covered lives, allowing the program to be administered ~15-80% off of retail price levels. On an even larger scale, a major Blues Plan purchases membership for its 1 million+ members, and receives an even more substantial discount (e.g. pricing of less than \$25 per membership per year) given the large pool of lives that are covered.

### Doesn't travel insurance or other insurance cover this sort of thing:

Every insurance plan is different, but generally speaking, few travel insurance plans actually provide this type of coverage/service. Travel insurance plans (e.g. TravelGuard, International SOS) typically will only cover the cost to get an individual from wherever they are to the nearest acceptable hospital. That often still leaves an individual in a foreign country or hundreds/thousands of miles away from home and family.